Enterprise Middleware Technology Trends

Summary Results  February 2012
Observations and Conclusions

- Budget constraints and overly lean staffing are among the top concerns of respondents. Those running IBM & Oracle middleware worry more about vendor lock-in.

- Nearly 80% of responders plan an application implementation or upgrade. More than half plan a portal/presentation layer project.

- On the whole, responders are reasonably satisfied with their middleware, but there is room for improvement.

- More than 40% develop their own Java apps internally; IBM & Oracle users are even more likely to develop a high proportion of their apps internally.

- Only 11% of responders are aware that their developers are using JBoss Community projects.
Between December 1, 2011 and February 9, 2012 Gatepoint Research invited 1,047 selected executives to participate in a survey themed *Enterprise Middleware Technology Trends*. Candidates were invited via email and 100 executives have participated as of February 9, when this report was generated.

- 67% of responders are at the Director Level or above with 31% working at the VP level or CxO level.
- 51% of responders are executives working for companies generating at least $250 million in annual revenue.
- 100% of responders participated voluntarily; *none were engaged using telemarketing.*
Budget constraints and overly lean staffing are the top concerns of responders.
What are some concerns in your department?
(All responders vs. responders who use IBM & Oracle products)

Responders running IBM and Oracle middleware worry more about vendor lock-in than responders as a whole.
Are you planning projects in or around any of the following areas?

- Application Implementation or upgrade
- Portal/presentation layer
- Data Compliance
- Business rules management
- SOA/EDS
- Enterprise messaging
- PaaS (platform as a service)
- Distributed data cache

Nearly 80% of responders plan an application implementation or upgrade. Over half plan a portal or presentation layer project.
Which middleware brands are currently deployed in your organization? (check all that apply)

- Microsoft.NET
- IBM Websphere
- Oracle BEA Weblogic
- JBoss.org
- Oracle Fusion
- JBoss Enterprise Middleware
- Oracle/Sun Glassfish

Microsoft.NET & IBM Websphere account for nearly 60% of the deployed middleware market.
How satisfied are you with your current primary middleware solution?

On the whole, responders are currently reasonably satisfied with their middleware solutions.
Almost 40% of responders develop more than half their Java apps internally.
Are JBoss community projects being used by developers in your organization?

Only 11% of responders are aware that their developers are using JBoss Community projects.
Profile of Responders: Job Level

- CxO 7%
- VP 24%
- Director 36%
- Manager 33%

67% of responders work at the Director Level or above.
51% of responders are employed by companies with annual revenues exceeding $250 million.
Red Hat is the world’s leading provider of open source solutions.

*JBoss Enterprise Middleware is a comprehensive open source middleware portfolio that includes both integrated platforms and plug-and-play frameworks that give users more flexibility and technology choice, thus providing a true, proven, and enterprise-class alternative to pricey, monolithic proprietary software stacks.*

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